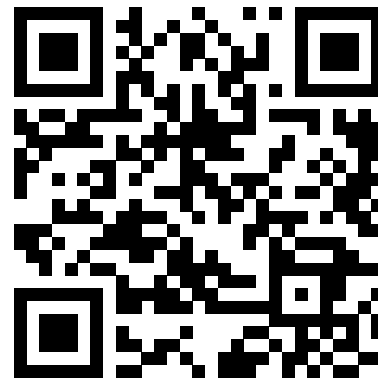


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Lawyers & Investors

Course Syllabus

Mastery Program Consists of



2
SEMESTERS

Index Topics Semester 1

Course Syllabus

Index Topics

Introduction to Real Estate

- What is Real Estate; Benefits of Investing in Real Estate
- Types of Real Estate
- Land Zones and Land Use Classifications; Classification of Buildings
- Measurements Used in Real Estate in India
- Common Terms Used in Real Estate Explained : Super Built Up, Built Up, Carpet, RERA Carpet Area; Loading; Good Layouts vs Bad Layouts; Evaluating Layouts
- Common Terms Used in Real Estate Explained : FSI, TDR, RRR, Stamp Duty, Registration, GST, Floor Rise, PLC, Amenities, Transfer Fee, Rental Yield, Pre-Leased Properties, Foreclosure Properties, CBD, Freehold and Leasehold Properties
- Common Terms Used in Real Estate Explained : Primary Market, Secondary Market, Property Tax, Force Majeure, Flipping, Possession, Fit Out, Easement, Rental Transactions, Lock In Period, Substructure, Superstructure, Foundation, Balcony, Building Line, Chajja, Chowk
- Common Terms Used in Real Estate Explained : Cluster, Townhouse, Cul-de-sac Cluster, Loft, Mezzanine, Parapet, Plinth, Row House, Setback, Refuge Area, Green Buildings, Mixed Use Developments, Waqf Property, SEZ
- Common Terms Used in Real Estate Explained : Enemy Properties, Pagdi System, Anchor Tenants, Corpus Fund, House Hacking, Reverse Mortgage, RERA, JV, IOD, CC, OC, Share Certificate, CRZ, REITs, Fractional Ownership, Agreement Value
- Under Construction vs Ready To Move In
- Buying vs Renting; Heavy Deposit Renting
- Setting Up Budgets to Buy a Property; Understanding Builder Cost Sheets
- How to Check The Status of a RERA Registered Project Online; How To View All RERA Registered Projects in Your Vicinity
- Why Projects Get Stuck; Checklist Before Buying Any Property; Criteria to Purchase Real Estate for NRIs; Opportunities in Real Estate

Administration in Real Estate

- Constitutional Provisions & Local Self Government
- Real Estate Administration System
- Land Acquisition by the Government
- Role of State & Union Government, Municipality & Local Bodies in Urban Planning
- Power, Authority & Responsibilities of Municipalities
- (NBC-2016) : Need & Salient features
- Overview of Model Building Byelaws 2016

Urban Planning - Overview

- What is Urban Planning
- Factors affecting Urban Planning
- Population & Level of Urban Planning and Urbanisation in India; What are Slums
- Need of Master Plan for Urban Planning

Urban Planning - Guidelines for Town Planning & Development of Cities (With Case Study of Mumbai)

- Development of a City (New Delhi, Chennai, Kolkata)
- Land Use Classification & Permitted Uses and Regulatory Mechanism through Master Plan & Development Control Rules
- Means of Access; Community Open Spaces & Recommended Guidelines for Amenities
- Development of Cities - Road Pattern (New York, Paris, Tokyo, Delhi, Chennai, London, Dubai, Rome)
- Case Study of Mumbai
- Challenges of Inclusive Development
- Redevelopment - Overview of residential colony at Kidwai Nagar (East) New Delhi and Tools for Redevelopment - TDR, Accommodation Reservation

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Urban Planning - National Urban Transport Policy & Transit Oriented Development

- Need for National Urban Transport Policy
- National Urban Transport Policy - Salient Features
- Issues in Use of Public Transport (Overview of Different Indian Cities)
- What is TOD
- Overview of Redevelopment of Seawood Suburban Railway Station in Navi Mumbai
- Overview of Redevelopment of Gandhi Nagar Railway Station in Gujarat

Building Bye laws & General Requirement of Buildings - Model Building Bye Laws -2016

- Standardisation & Regulations of Building Design
- Salient Features & Important Definitions
- Type of Buildings Based on Use of Premises

Building Bye laws & General Requirement of Buildings - Jurisdiction & Applicability of Building Bye Laws; Building Documentation Procedure

- Jurisdiction & Applicability of Building Bye laws
- Procedure for Obtaining Building Permit
- Preparation of Plans for Building Permit
- Requirement for Building Sites; Layout Plan; Building Plan; Landscape Plan; Other Plans
- Sanction for Building Proposals
- Checking of Building by Local Bodies During Construction
- Completion & Permission for Occupation

Building Bye laws & General Requirement of Buildings - Development Codes

- Purchasable FAR; Development Norms and Standards for Hill Towns; Parking Standards
- Development of Residential Use Zones; Plotted Housing; Group Housing; Resettlement & Slum Insitu Upgradation; Low Income Housing; Development of Commercial

Building Bye laws & General Requirement of Buildings - Good Design & Architectural Practices

- Safety, Sustainability, Functionality : Good Design & Architectural Practices
- Effect of Weather, Solar Radiation, Latitude
- Classification of Climatic Zones; Orientation of Buildings; Functional Requirements of Buildings
- Thermal Comfort & Climatology
- Orientation of Buildings : Ventilation, Wind Direction, Independent Houses, Industrial Sheds; Thermal Comfort Index; Tropical Summer Index
- Heat Insulation, Natural Light

Building Bye laws & General Requirement of Buildings - General Building Requirements & Services

- What is Anthropometry; Occupant Load; Requirement for Parts of Buildings : Plinth
- Requirement for Parts of Buildings : Habitable Rooms, Kitchen, Bathroom & WC, Loft & Mezzanine floor
- Requirement for Parts of Buildings : Store Room / Garage/ Basement, Parapet, Cabin, Boundary Wall
- Requirement for Parts of Buildings : Septic Tank, Meter Room, Letter Box Room, Roof, Staircase
- Means of Access

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Index Topics

Building Bye laws & General Requirement of Buildings - General Building Requirements & Services

- Life Safety & Exit Requirements
- Provision of Exterior Open Spaces & Height Limitation Around Buildings
- Provision of Interior Open Spaces for Light & Ventilation; Rules for Buildings on Podium
- Exemption to Open Spaces / Covered Area
- Day Light Requirements & Recommended Values of Illumination and Ventilation; Ventilation Shaft
- Lift Requirements, Plumbing & Sanitary Services, Water Supply Requirements
- Additional Provision for High Rise Buildings : What is a High Rise Building, Means of Access, Open Spaces, Parking Spaces, Doorways, Stairways
- Additional Provision for High Rise Buildings : Refugee Area
- Additional Provision for High Rise Buildings : Lift Requirements
- Additional Provision for High Rise Buildings : Basement
- Additional Provision for High Rise Buildings : Fire Safety Requirements (Compartmentation, Ramps, Corridors)
- Additional Provision for High Rise Buildings : Requirement for Glass Façade, Service Ducts, Lighting, Airconditioning, Electrical Services, Transformers, Gas Supply, Boiler Room

Building Bye laws & General Requirement of Buildings - An Example

- How Building Permits are Processed in MCGM (FAQs)

Building Bye laws & General Requirement of Buildings - Road Ahead

- Road Ahead, Issues
- Architects - Scale of Charges

Overview of Design & Construction of Buildings - Introduction to Civil Engineering

- What is Civil Engineering; History & Ancient Buildings
- Sub Disciplines of Civil Engineering; Landmark Structures of the Last 200 years
- Engineering Institutions in India; Success in Civil Engineering

Overview of Design & Construction of Buildings - Construction Material for Building Works

- Category of Building Materials : Historic, Conventional, Sustainable and Innovative
- Stone : Requirement, Source, Important Characteristics, Type of Stone Masonry, Pros & Cons of Building Construction with Stones
- Bricks & Concrete Blocks : Type of Bricks, IS Specifications for Bricks, Concrete Blocks
- Wood / Timber : Pros & Cons of Wood as Building Material, IS Specifications for Timber
- Lime for Building Work, Classification of Building Lime
- Steel : Pros & Cons of Steel as Building Material, IS Specifications for Structural Steel
- Cement
- What is Cement, Use of Cement, Popularity, Manufacturing Process, Hydration of Cement
- Types of Cement
- How to Select Cement, Storage of Cement
- Concrete
- What is Concrete , Factors Affecting the Strength of Concrete
- Reinforced Cement Concrete
- Prestressed Concrete
- Attributes of Concrete, How to Make Good Concrete, Popularity
- What are Aggregates for Concrete
- Size & Properties of Coarse Aggregates; Stone Crushing

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Index Topics

Overview of Design & Construction of Buildings - Construction

Material for Building Works

- What is Sand; Making of Concrete
- Usage of Sand; Quality Control
- Preparation of Concrete
- Factors Governing Proportioning of Concrete
- Grades of Concrete; Target Mean Strength of Concrete
- Minimum Cement Content & Maximum W/C ratio; Environmental Exposure Conditions
- Workability of Concrete, Slump Test, Compaction Test
- Limit of Deleterious Constituents in Concrete; Proportioning of Nominal Mix Concrete
- Mix Design of Concrete and its Various Methods; Practical Tips
- Recommended Testing Equipment at Site
- Stages Involved in Building an RCC Structure
- Responsibility of Making Good Concrete; Sampling Criteria of Designed Concrete Mix
- List Of Important IS Codes
- Glass
- What is Glass; Glass Making; Use of Glass
- Type of Glass, Advantages & Disadvantages of Glass as a Building Material; Examples of Glass Structures
- Bamboo
- Sustainable & Alternative Building Material, Few Important Alternative Building Materials
- Bamboo, What is Bamboo, Bamboo as Reinforcement in Concrete, Species of Bamboo for Construction
- Indian Bamboo- Structural Use, Bamboo Composite, Few Outstanding Structures Made with Bamboo

Overview of Design & Construction of Buildings - Buildings -

Structural Design & Construction

- Selection of Construction Materials
- Fundamental of Design Principles
- Definitions of Frequently Used Terms
- Structural Design of Buildings : Type of Loads, Forces and Effects
- Earthquake & Disaster Management; Earthquake Resistant Designs, Siesmic Codes and Retrofitting
- Snow and Special Load; Load Combination & Multi Hazard Risk
- Structural Component of Buildings; Slope Protection; Safety in Excavation Work; Soil Investigation; Foundation and Settlement of Foundation
- Wall, Column, Beam, Slab; Analysis of Frames and Structures
- Structural Safety Of Tall Concrete Buildings
- Buildings on Hills and Slopes
- Issues and Challenges : Fire Resistance and Stability of Structures

Overview of Design & Construction of Buildings - Formwork and Falsework

Overview of Design & Construction of Buildings - Corrosion of RCC Structures

- Corrosion of RCC Structures
- Causes of Corrosion; Carbonation of Concrete; Effect of Moisture, Air & Chloride on RCC
- Examples of Structures with Corrosion, Effects of Corrosion, Anti Corrosion Methods

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Index Topics

Overview of Design & Construction of Buildings - *Durability of Concrete Structures*

- What is Durability; Examples of Durable Historical Structures
- Performance and Life Expectancy of a Structure
- Requirement of Durable Concrete; Quality of Concrete Structures; Poor Quality Concrete
- Glimpses from the Real Life; Mix Design for Critical Locations

Approval Process

- Approval Process in Real Estate

Land Acquisition - Rural Agricultural

- Overview - 10 Step Acquisition Process
- Farmer's Certificate
- Shortlisting Desired Land Parcel : Geographical, Technical and Regulatory Factors; Real Life Examples of Acquisitions
- Token - MOU, Public Newspaper Notice, Private or Govt Survey, Search Report & Title Clear Certificate, Draft Sale Deed, Pay Stamp Duty and Registration Charges, Registering Sale Deed, Mutation Entry

Construction Project Management - *Introduction*

- What is Construction Project Management in Real Estate; Project Cycle; Stages in Real Estate Projects
- Construction Organization for a Real Estate Project; Mode of Execution

Construction Project Management - *Project Management*

- Assessing Costs of Real Estate Projects; Estimations and Specifications; Overview of Components
- Preliminary Estimate
- Detailed Estimate
- Schedule of Rates

Construction Project Management - *Detailed Estimate*

- Detailed Estimate
- Description in Estimate; Specifications of Excavation for Foundation
- Sample Detailed Estimate of a Residential Building; CPWD Specifications
- Ground Floor – Preparatory Work for Flooring; Quantity Calculation Sheet; Rate Analysis Sheet
- Pile Foundation Items
- Concrete Items
- Reinforcement / Structural Steel in Roof Truss
- Brick Masonary
- Cement Plaster
- Flooring
- Door Frame
- Staircase (Tread / Riser); Kitchen Items; Paver Blocks
- Water Proofing
- Wooden and Plywood Items
- Aluminium Windows / Ventilators
- Oil Painting Items / Steel Items / Water Supply & Sanitary Fittings

Construction Project Management - *Project Management In Real Estate*

- CPWD Plinth Area Rates, How to Calculate Plinth Area Rate
- Scale of Amenities (Civil) , Scale of Amenities for Sanitary and Water Supply Fitting, Scale of Amenities For Electrical Installation
- Specifications for Non Residential Buildings
- Guidelines for Working of Plinth Area; Measurement of Plinth Area
- Proforma for Calculation of Plinth Area : Floor Wise and Building Wise; Inclusions and Exclusions
- Building Cost and Proforma for Calculation of Building Cost Index
- Detailed Estimate Cost Vs Plinth Area Rate Cost

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Overview of Design & Construction of Buildings - Tender and Contract Documentation

- Method of Construction of Buildings; Tender & Contract Document
- Indicative Contents of Tender Documents (Building Works)
- Sample Tender Document of CPWD Index
- Framing of Tender / Contract Documents
- What is “Force Majeure” Clause in Indian Contracts; Other Conditions of Contracts
- Methods to Ensure Quality Assurance Plan (QAP) in Building Construction
- Integrity Pact; Sample Integrity Agreement of CPWD

Overview of Design & Construction of Buildings - Awarding of Contract

- Invitation of Tender (Notice Inviting Tender); Preparation of NIT; Sample NIT
- Pre-Bid Conference, Tender Opening, Tender Evaluation & Contract Execution

Overview of Design & Construction of Buildings - Start of Construction Activities

- General Principles; Deployment of Team
- Site Deployment (for Building Works); Land Survey
- Selection of Suitable Plants & Equipments for the Project; Site Development of Actual Project
- Space Planning; Zoning of Activities; Layout Fixing; Sanitary Arrangement at Construction Site
- Work Site Protection; Shoring by Piles
- Working of Construction Machinery, Plants & Equipments
- Time Management in Projects; Monitoring and Control; Bar Charts
- Glimpses from Various Project Sites
- Environmental Issues During Construction

Architecture & Design

- What is Architecture
- Visual Learning
- Architects; Client Meetings & Buildup of Brief
- Analysis of Site, Geography, Climate, Cardinal Points
- Access & Approach, Entryway, Foyer, Zoning Levels
- Space Identity
- Architecture and Light, Indirect Light
- Openings: Air, Light, Sound, Shadow
- Concrete, Brick, Wood, Glass
- Materials, Finishes
- Architecture as Composition
- Windows & Types of Windows
- Doors & Types of Doors
- Roof & Types of Roofs
- Staircase, Styles of Architecture
- Consultants; Stages of an Architecture Project
-

Interior Designing

- Introduction, Role of an Interior Designer
- Stages of Interior Designing
- Human Factor : Physiological Needs, Anthropometry, Ergonomics
- History of Furniture
- Interior Designer vs Architect
- Softwares and Tools
- Types of Interior Design, Patterns of Communication, Diversity of Design
- Field Research & Presentation Skills
- Sustainability
- Biophilic Design
- Case Study
- Practicals : Site Visit

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Index Topics

Marketing Management

- Introduction to Marketing
- Know your customer
- Understanding Customer Decision Making, Marketing Management Process
- Developing Marketing Mix (4Ps)
- Product (understanding and building the right product, supply-demand analysis, product life cycle in real estate)
- Price (understanding concept of price, factors affecting the price)
- Price Determination
- Financial Feasibility, Cost of Capital, Cost of Equity, Sales Velocity, and Other Various Concepts
- Place (Online vs Offline)
- Promotion
- Channel Partners
- Portals
- Google Add
- Local Game
- Social Media
- SMS Blast
- Email Blast, Customer References
- Events
- B2B Tie-Ups, Tele Calling, Other Tie-Ups, Print Media, TV, Radio, The Brochure

Real Estate Brokerage

- Who is a Real Estate Broker
- Scope of Work
- Primary vs Secondary Market
- Responsibilities of a Broker

Sales

- What is Sales
- Law of Averages
- 6 Steps of Sales
- Suspecting and Prospecting; Setting Realistic Expectations; What is the Customer's Biggest Fear ?
- Introduction, Rapport Building
- Short Story : The Pitch (Tone of Voice, Greed, Fear of Loss, Sense of Urgency, Indifference, Sheep Factor, Power of Suggestion, Woodpecker Bird Theory)
- Closing Techniques & Tips
- Buying Signals, MTNUT, Wise Word Usage
- Objection Handling, Anchoring, Following Up
- References, Sales Funnel, Handling a Sales Team, Mistakes Sales People Make

Real Estate Brokerage : Unfiltered

- Lessons from the Field, Process of Brokering a Deal, Client Tagging Process
- Sales Promotion Methods, Sole Selling in Real Estate
- Pro Tips To be Successful, How to Raise an Invoice - with Downloadable Sample Invoice
- Managing a Sales Team
- How to get RERA Registration for Real Estate Brokers

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Index Topics

RERA (Real Estate Regulation and Development Act, 2016)

- What is RERA, Problems in Real Estate (Pre-RERA)
- Basic Definitions
- Registration of Real Estate Projects and Agents; Exemption from RERA; Functions and Duties of Builders, Brokers and Buyers; All Sections Explained
- Real Estate Regulatory Authority
- Real Estate Appellate Tribunal, Composition of Appellate Tribunal, Powers of Appellate Tribunal
- Offences & Penalties
- FAQs, Benefits for Home Buyers
- How to Check Status of RERA Registered Project on RERA Website; How to Find All RERA Registered Projects in Your Vicinity

RERA : Compliances and Filing

- Faculty Introduction
- Real Estate Project Registration Process (Part 1)
- Real Estate Project Registration Process (Part 2)
- Form 1
- Form 2A
- Form 2
- Form 3
- Form 4
- Form 5
- Comparative View of Rules in State of MH Vs State of MP

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Real Estate Law - Acts

- Indian Contract Act
- Specific Relief Act, 1963
- Indian Stamps Act
- Indian Easement Act, 1882
- Model Tenancy Act
- Indian Registration Act
- Right To Fair Compensation & Transparency in Land Acquisition, Rehabilitation and Resettlement Act, 2013
- Arbitration and Conciliation Act
- Transfer of Property Act
- Succession Laws (Hindu, Muslim, Christian, Parsi)
- Rent Control Act

Real Estate Law - Documents In Real Estate

- Leave and License Agreement
- Lease Agreement
- Tenancy Agreements
- Memorandum of Understanding
- Agreement for Sale
- Sale Deed
- Mortgage Deed
- Gift Deed
- Release Deed
- Partition Deed
- Settlement Deed
- Conveyance Deed
- Will
- Power of Attorney (POA)
- Deemed Conveyance
- Land Survey Report

Real Estate Law - Documents In Real Estate

- Tax Payer Receipts
- Encumbrance Certificate
- Public Notice
- Search Report
- Certificate of Title
- Share Certificate
- Indemnity Bond
- Developer Agreement

Sustainable & Green Buildings

- What is Sustainable Development
- Necessities of Life
- Earth's Surface & Atmosphere
- City's Flood Vulnerability
- Sanitation Policy Issues
- Sustainability and Construction of Structures
- Indian Standards for Building Materials
- How to Build Sustainable Built Environment
- Selection of Appropriate Material
- Classification of Material Based on Energy Intensity
- What is a Green Building
- Different Green Building Rating Systems
- GRIHA Rating System
- Sustainable Site Planning
- Sustainable Construction Management
- Energy Optimization
- Occupant Comfort
- Water Management
- Solid Waste Management
- Sustainable Building Materials
- Life Cycle Costing

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Sustainable & Green Buildings

- Socio Economic Strategies
- Performance Monitoring and Metering
- Innovation
- GRIHA for Affordable Housing
- LEED Rating System
- GRIHA vs LEED
- Government Incentives for Green Buildings in India
- Case Study of IRICEN : Leed Platinum Rated and GRIHA 5 Star Rated Building
- Global Warming and Construction
- Benefits of Green Buildings
- Career Opportunities in Sustainable Development

Affordable Housing

- What is Affordable Housing
- The Sustainable Development - Goals 11 Cities
- The Sustainable Development - Goal 6 Water And Sanitation
- Affordable Housing - Global Practices
- Affordable Housing In India Government's Initiatives In Recent Years
- Affordable Housing As Per Gst Council
- The Details Of The Technologies Developed, Evaluated And Commercialised By BMTPC
- Housing Schemes For Villages
- Other Measures Schemes
- Affordable Housing – Earlier Initiatives
- Affordable Housing - Challenges
- Other In-Direct Govt Initiatives To Improve Housing Standards

Real Estate & Infrastructure

- What Is Infrastructure
- Effect Of Infrastructure On Cost Of Real Estate
- Increased Urbanisation In India
- Few Important Recommended Yardsticks Of Amenities For Town Planning In DCRS
- Community Open Spaces & Amenities
- Educational Facilities
- Health Care Facilities
- Socio-Cultural Facilities
- Distribution Facilities
- Police, Civil Defence & Home Guards
- Safety Management
- Telephone, Postal And Banking Facilities
- Sports Facilities
- Commercial Centres
- How To Provide Landspace For Amenities For Increasing Urban Population
- Role Of Transportation Infrastructure In Development Of Country, Region, City, Area
- Role Of Mass Rapid Transit Systems (MRTS)
- Challenges To Provide Public Infrastructure In Urban Areas
- Work Site Accidents
- Liveability Of A City
- How To Create Liveable Cities & Vibrant Urban Spaces

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Real Estate Construction Finance

- Types of Funding Facilities For Real Estate Clients
- Swamih Fund
- Types of Real Estate Projects
- Terms Explanation Meaning
- Stages of Construction
- Due Diligence Analysis of Real Estate Proposals - Our End & Lender's End
- Checklist - Formats
- Security - Primary & Collateral Security
- Approvals Property Papers Required For Real Estate Projects
- Site Visit - Basic Checklist
- Run Through A Sample Sanction Letter
- Loan Related Documents

Retail Banking

- Retail Banking
- Personal Loans
- Unsecured Business Loans
- Secured Home Loans
- Loan Against Property
- Commercial Industrial Purchase Loans
- Lease Rental Discount
- Auto Loans
- Retail Banking Products

GST In Real Estate

- What Is GST
- GST Structure On Real Estate
- Real Estate Project
- Conditions To Be Fulfilled For Applying New Reduced Rates As Given Above
- Reduced Rates – Option Or Compulsion
- Transfers Of Development Right (TDR) FSI (Including Additional FSI) Upfront Amount
- Land Owner Himself Selling Apartments Before Completion
- Construction And Works Contract Services
- Miscellaneous Topics
- Basics Of Gst Applicable To Real Estate Sector - “Buyers”
- GST In Co-Operative Housing Societies
- Basics Of GST Applicable To Real Estate Sector - “Brokers”

Accounting In Real Estate

- Basic Accounting Applicable To The Real Estate Sector For “Builders”
- Analysis Of Guidance Note On Accounting For Real Estate Transaction (Revised 2012)
- Salient Features Of New GN

Income Tax In Real Estate

- Basics Of Income Tax Applicable To Real Estate Sector
- Basics Of Income Tax Applicable To Real Estate Sector - “Buyers”
- Basics Of Income Tax Applicable To Real Estate Sector - “Brokers”

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Real Estate Valuation & Financial Feasibility

- Introduction And Concept Of Valuation
- Market Approach
- Income Approach
- Cost Approach
- Residual Approach
- Financial Feasibility

Maintenance & Facility Management

- Building & Facility Management With An Overview To Maintenance Of City Infrastructure
- Why Building Needs Maintenance
- Building And Facility Management Few Important Terminology
- Impact Of Planning, Design & Detailing On Maintenance Efforts & Life Of Building
- Common Causes For Maintenance Problems In A Building
- Dampness In The Buildings
- Inspection & Maintenance Of Buildings
- Frequency Schedule Of Inspection For Buildings
- Method, Record & Format Of Inspection
- Maintenance Management Of Buildings
- Items Of Building & Facility Maintenance
- Method Of Building Maintenance
- Maintenance Of Electrical Equipment
- Operations And Maintenance Of Lifts And Escalators
- Maintenance Of Fire Fighting Systems
- Maintenance Report
- Inputs Guidelines & Norms For Maintenance
- Norms For Expenditure On Maintenance Of Government Buildings By Cpwd
- Maintenance Of Government Buildings By Mes
- Nbc Vs Cpwd - Comparison Of Input Norms For Day-To-Day

- Responsibility Of Occupants For Maintenance Of Buildings & Facilities
- Maintenance Of Private Buildings & Facilities Glimpses Of Legal Provision In India
- The Maharashtra Co-Operative Societies Act, 1960.
- The Maharashtra Cooperative Societies Rules- 1961.
- Model Bye-Laws Of Co-Operative Housing Society
- Structural Audit Of Buildings
- Case Study Of Structural Audit & Major Repair
- Roads And Pathways Maintenance And Upkeep
- Health And Safety Requirements
- Maintenance Of Landscaping And Horticulture Works
- House Keeping
- Pest & Rodents Control
- Security Services For Building Occupants And Assets Facilities
- Solid Waste Management
- Solid Waste Management Rules, 2016
- Building Management Systems (BMS)
- General Aspect Of Asset And Facility Management
- Core Competence Required For Asset Facility Management
- General Issues Relating To Asset Facility Management
- Importance Of Asset Facility Management System
- Organizational Structure Of An Asset And Facility Management System
- Conservation Maintenance Restoration Of Heritage & Monumental Buildings
- De-Commissioning Demolition Of Assets
- Construction And Demolition Waste Management
- Maintenance Of City Infrastructure
- Challenges Of Waste Management
- Swachh Bharat Mission
- Landfills Vs Waste Incineration Is Incineration Better Than Landfills
- Can We Learning From Failures, How Building Falls Apart, Failures During Construction, Landslides Ground Sinking, Other Instances Of Damage Collapse Of Buildings, Take Away

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Ethic's of Civil Engineering & Real Estate

- Ethic's In Civil Engineering
- Ethic's In Real Estate

Summary & Convocation

- Summary Of The Program
- Convocation



About

Edstate is India's first online real estate learning platform that provides an extensive range of courses across varied topics about the real estate industry. With a blend of certification programs and live sessions, you will learn everything you need about real estate at your fingertips and kickstart a successful career. Edstate's one-of-a-kind courses are designed to provide learners with in-depth and extensive knowledge about the industry to give them an edge over the competition.

Founded by Mayank Agarwal, a seasoned real estate professional and serial entrepreneur, Edstate is the amalgamation of decades of expertise. At its core remains a driven passion for eliminating ambiguity and filling the gap of the absence of fundamental knowledge of real estate. Edstate's purpose is to bring about a tectonic shift in how the real estate industry through proper education. The lack of appropriate educational resources and relevant content has discouraged many talented professionals from entering this sector. The real estate industry has immense scope for growth and untapped potential, and young talent can excel in it with proper guidance.

EdState is an elegant solution to elevate the real estate sector to its optimum potential.

The Team



Mr. Mayank Agarwal

- Founder & CEO at Edstate Learning Pvt. Ltd.
- Founder at The Green Cottage
- Co-Founder at Bregoland
- Strategic Advisor at Propacy

A real estate professional and serial entrepreneur with over a decade of experience, he has excellence in various avenues in the industry from buying and selling properties, to consulting top builders and garnering a wide network of real estate elites. His companies have sold more than 500 properties and over 1200 acres of land parcels throughout Maharashtra.

He has also massed an Instagram following of over 230k individuals through his videos and posts on real estate know-how. Steeped deep into this field, he has founded and continues to run his other ventures: The Green Cottage and Bregoland.



Mr. M.K Gupta

- Chairman at Edstate Learning Pvt. Ltd.
- Former Member (Engineering) of Railway Board, and Ex-Officio Secretary to Govt. of India, from IRSE.
- Former Member of PESB (Public Enterprise Selection Board).
- Independent Director at SOWiL Ltd (Transportation Infrastructure).
- Adjunct Professor at IIT Mumbai.

A respected leader and technocrat, MK Gupta has served 42 years in Apex Grades at Indian Railways and the Government of India. During his time at the Public Enterprises Selection Board and Department of Personnel & Training, he gained in-depth knowledge about the Policies and Regulations of Core Sectors of the economy. His work has facilitated phenomenal growth and development in India's infrastructure and construction industry and has been appreciated by the Hon'ble Prime Minister and Railway Minister of India.

He is also an independent director at SOWiL Ltd (Transportation Infrastructure) and is also functioning as an Arbitrator in a number of cases to resolve disputes in contract matters relation to infrastructure.

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